

# NRW Building Technology Holding acquires Eberl GmbH



Dear Investors,

Dear Business Partners and Friends of Ufenau

Pfaffikon, October 2015 – We are pleased to announce that NRW Building Technology Holding (NRW), a portfolio company of funds advised by Ufenau, has acquired Austrian based Eberl GmbH.

In a succession situation, the owner decided to divest his lifework to NRW. The regional leading company headquartered in Mayrhofen (Tyrol) is specialized in the niche segment of planning, construction and maintenance of professional spa- and wellness facilities. The company provides its services to hotels and HNWI in the Alpine region.

Through the acquisition of Eberl, NRW is able to extend its product offering in the attractive field of spa- and wellness. In combination with NRW, there is a significant growth potential through expansion to Germany. The former owner will remain with the company for a transition period and has established a strong leadership team.

Gerhard Eberl, CEO of Eberl adds: “I am pleased that I have been able to successfully resolve my succession at an early stage. In combination with NRW, we are able to exploit the full potential to further develop the business.”



Dieter Scheiff, Chairman of NRW, adds: “Eberl enjoys an excellent reputation and perfectly complements the product range of NRW. We look forward to a rewarding working relationship.”

#### **About NRW Building Technology Holding**

*Located in North Rhine-Westphalia, NRW is a leading full-service provider in the field of heating, ventilation, cooling and sanitation installation as well as measurement & control systems. The company generates revenues of more than EUR 70 million and employs over 350 highly qualified employees. The holding company owns Rehms GmbH, a traditional family-run company that was founded more than 70 years ago, DL-Technik GmbH located in Essen and the recently acquired Eberl GmbH.*

#### **About Ufenau:**

*Ufenau is a privately owned investment company headquartered in Switzerland that advises private investors, family offices and institutional investors with their investments. Ufenau is focused exclusively on investments in service companies in German-speaking Europe and invests in the sectors Education & Lifestyle, Business Services, Healthcare and Financial Services. Through a renowned group of experienced Industry Partners (Owners, CEOs, CFOs) Ufenau pursues an active value-adding investment approach on eye-level with the entrepreneurs and managers.*