

## Acquisition of DermaClin and Best German, Austrian and Swiss LBO Fund

**Dear Investors,  
Partners and Friends of Ufenau Capital Partners,**

Pfaeffikon, January 2017

after an intensive and very successful year 2016 with 15 acquisitions and 1 divestment, we are delighted to announce, that Ufenau successfully acquired the **DermaClin Holding AG** ("DermaClin") and was awarded as best **German, Austrian and Swiss LBO Fund** in 2016.

### **Acquisition of DermaClin**

DermaClin represents a highly specialized and nation-wide renowned clinic for minimal invasive neurosurgery treatments and will serve as platform to execute a systematic Buy-&-Build strategy in the highly attractive and fragmented market of outpatient dermatology and minimal invasive services. The platform was founded in 1991 and treats more than 6'500 patients annually.

"With Ufenau, I found a reliable and competent partner to create a leading dermatology group in the D/A/CH region. I am looking forward to work closely with Ufenau for the upcoming years," comments Dr. Schrapper, CEO of DermaClin.

"Ongoing changes in the physician's profession, the growing demand for cosmetic and aesthetic dermatology treatments combined with the scalable business model serve as ideal basis to execute an active Buy-&-Build strategy together with an experienced management team," adds Ralf Flore, Managing Partner at Ufenau.

We are in exclusive negotiations with several regional leading dermatology centres which will join DermaClin in 2017.

### **Ufenau received award for best DACH Fund**

We are proud to announce, that in December 2016, Ufenau received the Gold-Award for the "Best German, Austrian & Swiss LBO Fund 2016" from the prestigious committee of Private Equity Exchange & Awards. We consider this as a confirmation of our strategy and our passion with which we are doing our business.



We are looking forward for another intensive year and to a lively exchange and collaboration with you.

Yours sincerely,

The Ufenau Team

### **About Ufenau Capital Partners**

*Ufenau Capital Partners is a privately owned Swiss Investor Group headquartered at the Lake Zurich which advises private investors, family offices and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe and invests in the Education & Lifestyle, Business Services, Health Care and Financial Services sectors. Through a renowned Group of experienced Industry Partners (Owners, CEOs, CFOs), Ufenau Capital Partners pursues an active value-adding investment approach on eye-level with entrepreneurs and managers.*