

## Swiss IT Security continues its growth

**Dear Investors,  
Partners and friends of Ufenau Capital Partners,**

Pfäffikon, June 2018

we are pleased to announce that **Swiss IT Security AG** has acquired **ExpertCircle GmbH**.

ExpertCircle, with sites in Mogendorf (HQ) and Bonn, is a medium-sized IT company operating in the field of IT security and compliance for high-security clients throughout Germany. The company provides IT consulting and IT services with focus on managed services as well as cloud & enterprise security. ExpertCircle has >40 employees and serves private and public companies.

After the acquisition of execute in October 2017 and alphaBit in January 2018, ExpertCircle represents the third add-on acquisition within 8 months. The company further strengthens the group's market position in Germany. Including those 3 acquisitions, the Group employs > 200 FTE's at 4 locations and budgets sales of > CHF 30 million. In the coming months, management focusses on the development of organic growth initiatives as well as the evaluation of further acquisition opportunities to further improve extensive synergies.



Ralf Christ and Jörg Schlichtig, Managing Directors of ExpertCircle: "We are very delighted about the merger with Swiss IT Security. As part of the Group, we are able to expand our technical know-how and develop the company sustainably."

Philipp Stebler, CEO of Swiss IT Security, adds: "With this merger, we have taken the next important step in establishing the Group in Germany. ExpertCircle is a perfect fit to expand our Group in terms of the service portfolio and geographical reach. I am looking forward to working together with our new partners."

We are currently in further negotiations with numerous targets in Germany, Austria and Switzerland in order to further expand and successfully develop our IT Security Group.

Sincerely, your Ufenau Team

### **About Ufenau Capital Partners**

*Ufenau Capital Partners is a privately owned Swiss Investor Group headquartered at the Lake Zurich which advises private investors, family offices and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe and invests in the Education & Lifestyle, Business Services, Health Care and Financial Services sectors. Through a renowned Group of experienced Industry Partners (Owners, CEOs, CFOs), Ufenau Capital Partners pursues an active value-adding investment approach on eye-level with entrepreneurs and managers.*