

Grupo SASTI enters the pest control market in Spain and Portugal

Dear Investors,
Partners and Friends of Ufenau Capital Partners,

Pfäffikon SZ, February 2022

We are delighted to announce that Grupo SASTI has incorporated two new partners, Athisa and Ezsa. With the two acquisitions Grupo SASTI will be among the top 3 players in the pest control market in Spain and Portugal employing over 400 employees.

Athisa and Ezsa are among the leading players providing environmental health services to public and private customers. Athisa, based in Granada, has over 175 professionals and is a market leader in the demanding public segment providing environmental health and animal protection services in Spain and Portugal. Ezsa, based in Burgos, has over 140 professionals, providing high quality services to international and national accounts leveraging its unique national presence. Both businesses have grown significantly through innovation in the pursuit of an excellent customer service, and now they reinforce each other with a highly complementary value proposition and footprint, providing room for a strong collaboration with the current business lines of Grupo SASTI.

The founders and both management teams of Ezsa and Athisa will reinvest significantly in the group and will continue to manage the business. Both teams are joining forces with Alfus Iris' and Controlil's teams under the new corporate brand, Grupo SASTI (the acronym in Spanish of "Environmental Health and Technical Solutions for Infrastructure").

Alberto, Javier and Ignacio Santamarta, 2nd generation founders and general managers of Ezsa consider that *"The integration and reinvestment in Grupo SASTI is truly exciting to us since the new group will enable multiple synergies and great growth options through complementary services"*.

José Luis Alarcon, Cristina Morcillo founders of Athisa, and general manager Manuel Bueno, agree that *"we were informed of Ufenau Capital Partners' investment strategy and understood its innovative methodology, realizing it promotes relevant benefits for all parties. We are sure that this new model will be a benchmark in Spain and Portugal"*.

Ralf Flore, Managing Partner at Ufenau, said *"Both Athisa and Ezsa are fast-growing specialists excelling in a sector that is critical for public health. The group combines the experience of four highly successful companies that provide very specialized and critical services. Ufenau is delighted to continue to support the entire group in its future growth"*.

Your Ufenau Team

About Ufenau Capital Partners

Ufenau Capital Partners is a privately-owned Swiss Investor Group headquartered at Lake Zurich which advises private and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe and in Iberia and invests in the Education & Lifestyle, Business Services, Healthcare and Financial Services sectors. Since 2011, Ufenau invested in over 200 service companies in Europe. Through a renowned Group of experienced Industry Partners (Owners, CEOs, CFOs), Ufenau Capital Partners pursues an active value-adding investment approach at eye-level with entrepreneurs and managers.

