

Ufenau VII invests in IT specialist EinzelNet

Dear Investors,
Partners and Friends of Ufenau Capital Partners,

Pfäffikon SZ, May 2022

We are delighted to announce that Ufenau has completed its first platform investment for Ufenau VII by acquiring a majority stake in EinzelNet. The company is a leading full-service provider of Datacenter & Cloud, Digital Workplace and Data Analytics solutions.

With an experience of >20 years and >100 professionals working across 3 locations in Spain (Madrid, Valencia and Pamplona), EinzelNet supports its clients to solve technological challenges through tailor-made infrastructure and mobility solutions, based on a strong customer oriented culture and a highly experienced and specialized team. EinzelNet is one of the largest independent specialists in Spain, enjoying a strong position with its loyal blue-chip customer base of private and public companies.

The company has grown continuously since its foundation in 2003 by consistently strengthening its value proposition, being able to offer end-to-end solutions for its customers complementing its offering as a cloud specialist with business intelligence and digitalization solutions.

Founders and management of EinzelNet will coinvest significantly alongside Ufenau and will continue to lead the business into its next growth phase. EinzelNet's team will ensure the continuation of the successful growth strategy, now complemented with the financial and inorganic execution support of Ufenau.

José Gil, the CEO of EinzelNet, considers that "I am delighted to have found in Ufenau the ideal partner for the new version of EinzelNet, which we are already building together. Our unique team, formed during all these years, is now welcoming with open arms the opportunities that our new partner is bringing. They are a fundamental addition to develop together an EinzelNet that will become more powerful, both in service portfolio and geographic reach, capable of working closely with our clients, providing them more and better solutions, all in combination with a clear international ambition. The challenge is truly exciting."

Ralf Flore, Managing Partner at Ufenau, said "The EinzelNet team has proven its ability to adapt and compete in a fast-paced sector via sustaining continued growth since foundation. Ufenau is delighted to support the team in this continued trajectory, and we will dedicate all our effort to support their future success, leveraging our vast experience and network in the IT sector, and the know-how developed through the execution of over 250 growth investments in the past 12 years."

Your Ufenau Team



About Ufenau Capital Partners

Ufenau Capital Partners is a privately-owned Swiss Investor Group headquartered at Lake Zurich which advises private and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe, Iberia and the Benelux region and invests in Education & Lifestyle, Business Services, Healthcare and Financial Services sectors. Since 2011, Ufenau invested in over 250 service companies in Europe. Through a renowned group of experienced Industry Partners (owners, CEOs, CFOs), Ufenau has an active value-adding investment approach at eye-level with entrepreneurs and managers. Ufenau raised its seventh flagship fund in Q1 this year with a volume of EUR 1.0bn and advises capital of EUR 2.5bn.