

Promotion to Partner and office opening in Amsterdam

Dear Investors, Partners and Friends of Ufenau Capital Partners,

Pfaeffikon SZ, July 2023

Ufenau Capital Partners is delighted to announce the promotion of Joaquín Alcalde to Partner. Joaquín joined Ufenau as an Investment Director in 2020 with the aim of extending Ufenau's strategy to Spain and Portugal. Before joining Ufenau, he gained 15 years of experience in strategy consulting at McKinsey & Company and in private equity at H.I.G. Capital. For the past years, Joaquín has been leading over 25 transactions and has been heading the Ufenau office in Madrid. Joaquín is responsible for the Ufenau portfolio companies Minerva Insights Group, Unikal Tech Partners, SASTI Group and CVS Group.



Ralf Flore, Managing Partner of Ufenau, comments: "Joaquín is a highly valuable and regarded team member for Ufenau. During the past years, he has been developing a dynamic and highly motivated team in Spain, supporting today four platform companies that are successfully following our proven buy-&build strategy across Iberia. Hard working and always open to new challenges, he has delivered strong results and has been instrumental in driving the company's growth and success to Iberia. His and his team's dedication to Ufenau and the portfolio companies has not gone unnoticed, and this promotion is a well-deserved recognition of their achievements."

In addition to this exciting promotion, Ufenau is thrilled to announce the opening of its new office in Amsterdam. Located in Amsterdam's South area close to the financial district, the new office marks a significant milestone in the company's growth strategy and commitment to expanding its presence in the Benelux. Under the leadership of Erik Fuchs, the local team has, to date, successfully completed a first platform investment and over 10 add-on acquisitions in the Benelux region, showcasing its dedication to growth and identifying promising investment opportunities.

About Ufenau Capital Partners

Ufenau Capital Partners is a privately-owned Swiss Investor Group headquartered at Lake Zurich which advises private and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe, Iberia and the Benelux region and invests in Education & Lifestyle, Business Services, Healthcare, IT Services and Financial Services sectors. Since 2011, Ufenau invested in over 300 service companies in Europe. Through a renowned group of experienced Industry Partners (owners, CEOs, CFOs), Ufenau has an active value-adding investment approach at eye-level with entrepreneurs and managers. Ufenau raised its seventh flagship fund and its third Continuation Vehicle in 2022 with a volume of EUR 1.6bn and advises capital of EUR 2.5bn.